Digital Air Control Delivers Big for Denver City Schools with Intelli-M Access® Software

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ACCESS CONTROL | infinias

THE SITUATION

In late 2010, Denver City Schools approached Digital Air Control for a solution to their access control requirements. A competitive solution that had been installed in one of their facilities previously had fallen short of their expectations and alternative solutions offered by local providers were cost prohibitive. The stand-alone locksets that were installed in their initial project ran on batteries and required someone to physically go to each door with a PDA for reprogramming.

THE CHALLENGE

Based on this experience, Denver City Schools sought a solution that could be centrally managed via a web-based interface with a more predictable power supply.

THE SOLUTION

Denver City Schools found the Intelli-M Access® solution through their ongoing partnership with Digital Air Control. Digital Air Control Inc., based in Houston, TX with branches throughout the state, specializes in automated systems for improved facility management. Their relationship with Denver City Schools focused primarily on HVAC and lighting automation for the purpose of better management of facility resources and cost-savings to their customer. With no previous access control experience Digital Air Control set out to find a solution for their customer's needs. Dan Moore, Regional Manager, manages the Lubbock branch of Digital Air Control and works closely with Denver City Schools. Dan said, "My initial impression of the Intelli-M solution was that it was much better in both design and cost than other solutions that I'd seen". He went on to say, "In further dealings with infinias I found them to be very customer centric and their technical support was outstanding and very responsive."

THE BENEFITS

- Provided a cost-effective, scalable IP-based system that grows with their security needs.
- Delivered decentralized, remote management and simplified administration.
- Managed access, restricted unauthorized access to school buildings.
- Integrated Intelli-M Access® software with third-party access control readers.

"We already do building automation but adding access control helped us bolster our revenues. In fact when the economy softened, Intelli-M helped us realize our revenue goals. infinias' ongoing reinvestment in their product gives us an ever improving product to sell to our customers."

–Pete Kurtz, President, Digital Air Control

THE PRODUCT

Intelli-M Access® is a browser-based access control management application, delivering cutting-edge features to easily manage single-door to enterprise-wide installations. Intelli-M Access® delivers the ultimate in simplicity, scalability, and security for businesses and organizations.