3xLOGIC Dealer Cloud Camera Buy Back Program Overview





3xLOGIC is launching a program to buy back cloud cameras from its Certified Dealer customers and prospects.

As part of this program, Dealers will receive one FREE high-quality, cloud-enabled 3xLOGIC camera in exchange for every cloud-camera the dealer sends back—up to 10 per customer or prospect. This program starts TODAY and continues only while supplies last. So, check those customers and prospects, offer them up to 10 free cameras, and get the conversation started!

Cloud Camera Buy-Back Program in 5 Simple Steps:

Questions? +1 (877) 395-6442

- Contact 3xLOGIC to place a cloud-camera order (up to 10 per customer) while supplies last.
- 2. 3xLOGIC fulfills order and sends email confirmation to the Dealer.
- Dealer replaces old cloud-cameras with new 3xLOGIC cameras, recording serial and model numbers of old cameras, and subscribes to 3xLOGIC VIGIL CLOUD service for a minimum of 12 months.
- 4. Dealer takes photo of each old cloud camera and sends photos as email attachments to sales@3xlogic.com.
- 5. Through the buy-back program, 3xLOGIC issues credit to Dealer's account for amount of original order.





3xLOGIC's VIGIL CLOUD expands our ecosystem into the cloud with product features designed to harness the power, scalability, and ease of use that are the hallmarks of cloud services. For a full explanation of VIGIL CLOUD's features and benefits, see the reverse.

Why should you choose 3xLOGIC Cloud Cameras?

- High quality cameras deliver superior images
- Reliable internal, local storage
- Direct connection to VIGIL CLOUD for easy video backup
- Remote access for customer authorized dealer operations
- Automatic firmware updates scheduled and delivered via VIGIL CLOUD

Visit: 3xLOGIC.com • Email: sales@3xlogic.com • Call: 877-395-6442

What is VIGIL CLOUD™?

VIGIL CLOUD extends the award-winning VIGIL Video Management System into the cloud with enhancements designed to harness the power, scalability, and ease of use that are the hallmarks of cloud services.

Building on our 20+ years of experience in recording and managing video, VIGIL CLOUD brings a new paradigm to physical security through a powerful Case Management system that empowers users to share critical information and insights easily and quickly with team members and other stakeholders. Leveraging cloud technology's low cost of deployment, VIGIL CLOUD delivers the holistic view of your security system you've been looking for.





Simplicity & Quality

VIGIL CLOUD leverages the scalability and reliability of the cloud to provide a security solution that can grow with your end user. Ease of use and the low cost of deployment combined with the always-on/always current nature of cloud solutions assures you deliver the ROI your customers demand.

Building Value Through Recurring Revenue

VIGIL CLOUD provides an attractive opportunity to build your recurring revenue base with low cost, high value services that your customers need. RMR has much greater value if your creation costs are low. VIGIL CLOUD provides the ease of deployment and low support costs that provides you a high-value RMR stream after it is deployed.

Remote Support Made Easy

The true cost of product support grows exponentially with time lost travelling to the customer site. By leveraging cloud infrastructure and VIGIL's unique remote support functions, our cloud technology takes away uncertainty. CLOUD's unmanned, predictive monitoring devices and infrastructure provides pro-active notification of the potential need for service. Remote access and control makes support and maintenance of your customer's systems quick and cost effective. The bottom line? Low costs and high return on your RMR.

A Simple Solution To Security Management

Software Features

- Case management and library
- Comprehensive account management
- Cloud or edge device recording options
- Cloud video backup
- Video and case data sharing

High Quality Cameras

- On board video storage
- Wide variety of formats and mounting options
- ONVIF Profile S Compatibility
- Compatible with CLOUD and On-Prem solutions

