



## Sonitrol of Lexington, Bates Security, and 3xLOGIC Lend Helping Hand to Upgrade Vital Non-Profit's Security Capabilities

**3xLOGIC**  
VIDEO MANAGEMENT | **VIGIL**

### THE SITUATION

The Nest, located in a Lexington, KY public park, does a little bit of everything. It provides needy families with free essential items, offers counseling for domestic violence issues, and has daycare services onsite.

### THE CHALLENGE

The Nest is located in a somewhat "rough" part of town, so a robust security system is crucial. The center had been equipped with a four-camera analog system complete with alarm capabilities, so staff were very aware of the importance of verified alarms in providing a higher degree of safety and security. Problems arose when the upgraded system integrator staff knew they needed, was a system The Nest could not afford.

### THE SOLUTION

Bates/Sonitrol of Lexington installed a total of 8 3xLOGIC Sonitrol-branded cameras, equipped with full video verification capabilities, and an NVR onsite. There are different camera models to fit the varying surveillance needs, including wide-dynamic range 3MP HD cameras and a 180-degree camera to cover a wider outdoor area. Most of the cameras are located outside, covering the parking lot and a playground. Two interior cameras cover both of The Nest's entrances, the office, and the entrance to the daycare facility.

### THE BENEFITS

- The integrators could have installed a much less expensive, non-verified alarm system, but the non-profit has been a Sonitrol customer since 1989 and, in cooperation with Sonitrol HQ, all involved organizations made sure The Nest got the system they needed and deserved.
- The Nest's verified alarm capability plus panic buttons has led to successful police apprehensions at the site on several occasions.

*"I was really impressed with the commitment by our corporate office to make sure this important non-profit, doing essential work, has a system that provides them with peace of mind and genuine security."*

*—Danny Goodpaster, Sales Consultant for Bates Security/  
Sonitrol of Lexington*

- Bates and Sonitrol of Lexington replaced the old DVR with a new NVR that has Smart Search capability, and the entire system is now IP, with greatly enhanced image clarity.
- Where staff previously had little visibility as to who was approaching their building and entrances, now the expanded camera count and camera field of views offer greatly increased situational awareness and heightened security.

## THE PRODUCTS

**3xLOGIC VISIX IP Cameras** come in all shapes and styles, offer the performance and clarity you demand, and have the best pricing on the market. With VISIX IP Cameras, you have the flexibility and freedom to choose the camera that fits your needs without compromising.



**3xLOGIC Recording Appliances** are powered by the VIGIL Video Management System (VMS) Suite of Products, our recording appliances are a distinct combination of hardware and software that were collectively engineered to maximize performance and functionality.

